

11th Annual

Tom Ferguson Gulf Coast Crawdad Boil Classes

Pre-register online at www.tascoautocolor.com/crawdad



Mother's Seminar: Mother's Best Practices, I-CAR Eligible

Taught by Craig Chaffee, manager of training for Norton Automotive for the last several years

This class will cover 8 modules:

- Buffing products best practices
- Heavy duty compound
- Foam pad polish and glazes
- Detailer and time-saving tips
- Application guide for compounds and cleaners
- Vinyl and rubber dressings
- Clay bar
- Other procedures such as headlight restoration, aluminum wheels, and more.

Upon completion of the class, you can apply for I-CAR points.



3M Seminar: Working Smarter, Not Harder Through Standard Operating Procedures

Taught by John Spoto | 3M Strategic Project Support | Project Manager

John tells us, "As a Strategic Project Manager, I spend much of my time working closely with collision stores on current, up to date processes, and work to eliminate constraints that lead into increased revenue. Also being an I-CAR Instructor in southwest Florida, affords me the opportunity to relate with everyone throughout the entire repair process."

3M will be presenting "Working Smarter, Not Harder Through Standard Operating Procedures." If you have ever thought about the amount of organization in your shop, this class will be very informative. John will be answering these following questions: Truly, what is a standard operating procedure? If you have standard operating procedures, what would you do to increase sales? What would you do to prevent and remove constraints?

We will provide a solution on how to eliminate constraints and also create a "Pull Through Environment".

SUMMARY: 3M is extremely committed to helping collision stores become more productive and profitable by providing outstanding business solution services. The professional training we at 3M provide will deliver a unique consultative approach to help maximize Repairability Procedures.



All Classes begin at 3pm