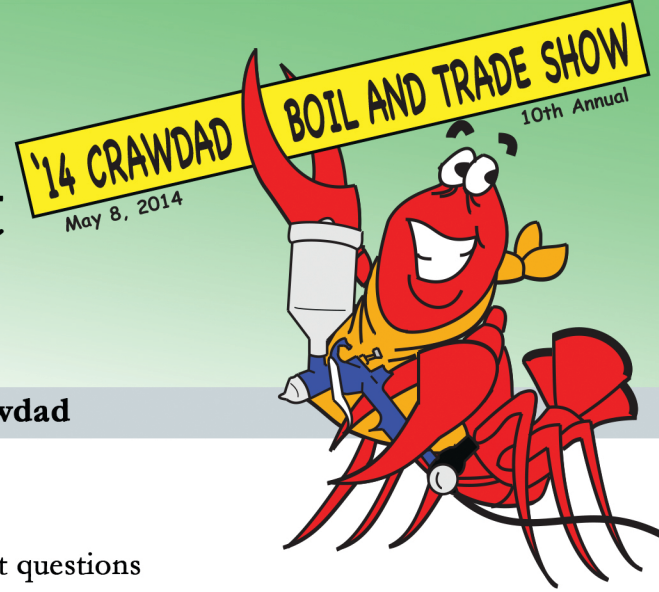


10th Annual Tom Ferguson Gulf Coast Crawdad Boil Classes

Register online at www.tascoautocolor.com/crawdad



Estimator PSS Training

- Learn the skills necessary to write accurate estimates and drive sales
- Learn how to Identify the needs of your customers by asking the right questions
- Learn how to handle objections with confidence and professionals
- Earn .75 I-CAR points and 3 I-CAR credit hours (I-CAR Fees Apply)
- Refreshments provided

Held 2:00 pm – 5:00 pm

3M Seminar: What Drives Your Business to Profit?

Taught by John Spoto | 3M Strategic Project Support | Project Manager

The 3M Management / Estimating training provides the opportunity for managers and key estimators to focus on the challenges of improving the collision center's profitability. The 3M™ Performance Plus™ Business Solutions Platform will help generate additional revenue through our business cycle, by adding additional Pre-Tax Net dollars directly to the collision store's bottom line. When enhancing the estimator's knowledge and capabilities of current repair processes, they will be able to control a more consistent, streamlined repair.

SUMMARY: 3M is extremely committed to helping collision stores become more productive and profitable by providing outstanding business solution services. The professional training we at 3M provide will deliver a unique consultative approach to help maximize Repairability Procedures.



Held 3:00 pm – 5:00 pm

Gun Maintenance & EPA Rule 40 Part 63 Certification

Only Tasco can offer a blend of I-CAR & EPA certification in one event. This course provides a full range of spray equipment knowledge beginning with the manufacturing process then identifying the specific tasks of each of the current product offering. Most importantly you will learn the recommended processes required to clean and maintain spray equipment. Finally, re-certification of the EPA Rule 40 Part 63 will be included at no charge for those who are require renewal after the initial offering.

Who Should Attend – Anyone who is required to maintain spray equipment due to application of undercoats and topcoats in the repair process. Painters, Paint Prep, and Body technicians.

Course Highlights – This course meets the requirements for I-CAR ProLevel 1 knowledge area. *Course is also eligible to meet the annual training requirement for Platinum Individual.

Held 3:00 pm – 5:00 pm

